

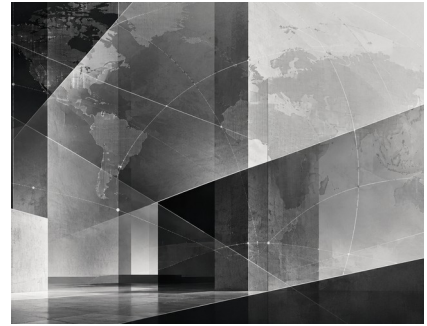
THE LAW OFFICE OF

| CRISTIAN —
GALLORINI

**Arbitration & Litigation
Corporate & Commercial
Intellectual Property**

Arbitration & Litigation

From cross-border commercial disputes and investor-State proceedings to U.S. litigation, Cristian Gallorini brings experience across arbitral institutions, industries, and legal systems.



Cristian's arbitration experience spans commercial and investor-State disputes under AAA, ICC, and ICSID rules, including matters in the technology, life sciences, aviation, employment, mining, and energy sectors.

His litigation experience includes cross-border federal and state disputes involving the international sale of goods, contract, corporate governance, trademark, fraud, and unfair competition. He is also listed on the ACICA Tribunal Secretary Panel.

PRACTICE AT A GLANCE

- Commercial and investor-State arbitration experience under AAA, ICC, and ICSID rules, including multiparty and cross-border disputes
- Experience across technology and SaaS, life sciences, aviation, shareholder and corporate, employment, mining, and energy disputes
- U.S. federal and state litigation involving cross-border commercial disputes, contracts, corporate governance, trademarks, fraud, and unfair competition
- Civil-law and common-law background supporting multi-jurisdictional strategy and coordination with foreign counsel
- Recognition and enforcement of foreign arbitral awards and foreign judgments in U.S. courts
- Listed on the Australian Centre for International Commercial Arbitration (ACICA) Tribunal Secretary Panel

5+

COMMERCIAL ARBITRATIONS

2

INVESTOR-STATE ARBITRATIONS

5+

MULTIMILLION-DOLLAR U.S. FEDERAL & STATE COURT PROCEEDINGS

CAPABILITIES

ARBITRATION

- Commercial arbitration under AAA and ICC rules
- Investor-State arbitration under ICC and ICSID rules
- Multiparty and shareholder disputes
- Technology, life sciences, aviation, employment, mining, and energy matters

LITIGATION

- U.S. federal and state commercial litigation
- International sale-of-goods and cross-border contract disputes
- Corporate governance and shareholder disputes
- Trademark, fraud, and unfair competition claims

CROSS-BORDER & ENFORCEMENT

- Counsel to U.S. law firms in international arbitration proceedings
- U.S. counsel to foreign law firms in U.S. domestic proceedings
- Recognition and enforcement of foreign arbitral awards in U.S. courts
- Recognition and enforcement of foreign judgments in U.S. courts

TRIBUNAL SUPPORT

- Tribunal secretary services in international arbitration
- Listed on the ACICA Tribunal Secretary Panel

REPRESENTATIVE SECTORS & DISPUTE CONTEXTS

Technology & SaaS | Life Sciences | Aviation | Energy & Mining | Corporate & Shareholder | Employment

For more information, please contact:

Cristian Gallorini | +1 561 539 0465 | cgallorini@gallorinilex.com

Admitted in New York and the District of Columbia

This material is provided for general informational purposes only and does not constitute legal advice. Receipt does not create an attorney-client relationship. Experience described includes matters handled while practicing at prior law firms.

Corporate & Business Counseling

From U.S. market entry to day-to-day operations, Cristian Gallorini helps businesses build the legal framework they need to operate, transact, and grow.



Corporate counseling is most effective when legal advice is integrated with the business it is meant to support. Cristian advises entrepreneurs, privately held companies, and international businesses on the U.S. corporate and commercial issues that shape how they establish operations, structure relationships, negotiate agreements, and manage risk.

For international companies entering or expanding in the United States, Cristian offers a direct U.S. legal point of contact and can work alongside management and existing foreign counsel, coordinating with tax, accounting, employment, and other specialists when a matter requires.

CAPABILITIES

- U.S. entity formation and structuring
- Corporate governance and organizational documents
- Operating, shareholder and ownership agreements
- Corporate maintenance and internal approvals
- Commercial contracts and contract review
- Service, vendor and consulting agreements
- Licensing, distribution and supply agreements
- Strategic partnerships and joint ventures
- Commercial leases
- Selected asset and equity purchase transactions
- Business acquisitions and dispositions
- Outside U.S. general counsel support

HOW THE LAW OFFICE OF CRISTIAN GALLORINI WORKS

HOLISTIC, BUSINESS-FOCUSED COUNSEL

Legal issues are considered in the context of the client's business objectives, commercial relationships, and broader U.S. strategy.

CIVIL & COMMON LAW PERSPECTIVE

Cristian's legal education and professional experience span civil-law and common-law jurisdictions, helping bridge different legal traditions and ways of doing business.

DIRECT & COORDINATED SUPPORT

Clients work directly with Cristian, who coordinates with foreign counsel and other specialists as the matter requires.

U.S. MARKET ENTRY FOR INTERNATIONAL BUSINESSES

Cristian assists non-U.S. businesses in establishing a U.S. presence, selecting and forming the appropriate entity, putting governance arrangements in place, and building the commercial contract framework needed to operate in the United States.

For more information, please contact:

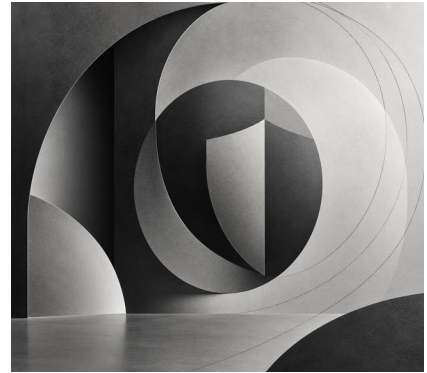
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Trademark & Brand Protection

From brand strategy and clearance to registration, portfolio management, licensing, and enforcement, Cristian Gallorini provides U.S. trademark counsel focused on protecting the commercial value of brands.



A strong trademark strategy begins before an application is filed. Cristian advises U.S. and international businesses on selecting, clearing, registering, managing, licensing, and protecting trademarks in the United States, with prosecution decisions informed by market use, portfolio development, and potential enforcement.

For foreign businesses and foreign counsel, Cristian serves as U.S. counsel before the U.S. Patent and Trademark Office and can coordinate the U.S. component of broader international trademark portfolios. The objective is not simply to secure registration, but to develop trademark rights that are commercially useful and positioned to be asserted or defended when necessary.

CAPABILITIES

- U.S. trademark clearance and registrability analysis
- Preparation and prosecution of USPTO trademark applications
- Responses to nonfinal Office Actions, including refusals and requirements
- Statements of Use and other trademark prosecution filings
- Madrid Protocol and U.S. designation matters
- Post-registration maintenance and renewals
- Assignments and recordation matters
- Trademark portfolio management
- Trademark licensing and coexistence agreements
- Trademark policing and enforcement strategy
- TTAB proceedings and domain-name matters
- Coordination with foreign trademark counsel

HOW THE LAW OFFICE OF CRISTIAN GALLORINI WORKS

HOLISTIC BRAND COUNSEL

Trademark strategy is considered together with market entry, product growth, licensing, portfolio development, and potential enforcement.

CIVIL & COMMON LAW PERSPECTIVE

Cristian's legal education and professional experience span civil-law and common-law jurisdictions, supporting cross-border counseling and coordination.

INTERNATIONAL COORDINATION

Cristian works directly with foreign clients or alongside foreign counsel to coordinate U.S. trademark protection within broader portfolios.

U.S. COUNSEL FOR FOREIGN TRADEMARK APPLICANTS

Foreign-domiciled trademark applicants and registrants generally must be represented before the USPTO by a U.S.-licensed attorney. Cristian can work directly with the client or alongside foreign counsel, providing focused U.S. representation on trademark matters while preserving the client's existing advisory relationships.

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Copyright

From content creation and registration to licensing, fair use, digital-platform issues, and enforcement, Cristian Gallorini advises businesses on protecting and using copyrighted works in the United States.



Copyright issues arise whenever businesses create, acquire, license, distribute, publish, or use content. Cristian advises U.S. and international clients on copyright protection, ownership, registration, licensing, and enforcement, with attention to how creative works and commercial content are developed, used, and monetized across digital and traditional channels.

The practice also covers fair use analysis, DMCA takedown and related online-content issues, chain-of-title and ownership questions, and the interaction of copyright with trademark, trade dress, and broader brand-protection rights. For foreign clients and foreign counsel, Cristian can coordinate U.S. copyright matters within broader international intellectual-property strategies.

CAPABILITIES

- U.S. copyright protection and registration strategy
- Preparation and filing of U.S. Copyright Office registration applications
- Copyright ownership, authorship, and chain-of-title issues
- Copyright assignments, transfers, and recordation matters
- Copyright licensing and commercialization agreements
- Content clearance and permissions counseling
- Fair use analysis and related counseling
- DMCA takedown and online-content issues
- Copyright infringement and enforcement strategy
- Website, advertising, and digital-content matters
- Overlap with trademark and trade dress protection
- Coordination with foreign copyright counsel

HOW THE LAW OFFICE OF CRISTIAN GALLORINI WORKS

HOLISTIC CONTENT COUNSEL

Copyright issues are considered in the context of content creation, commercialization, licensing, digital use, and potential enforcement.

CIVIL & COMMON LAW PERSPECTIVE

Cristian's legal education and professional experience span civil-law and common-law jurisdictions, supporting cross-border copyright counseling and coordination.

INTERNATIONAL COORDINATION

Cristian works directly with foreign clients or alongside foreign counsel to coordinate U.S. copyright matters within broader international strategies.

U.S. COPYRIGHT SUPPORT FOR INTERNATIONAL CLIENTS

Cristian assists international businesses, content owners, and foreign counsel with U.S. copyright registrations, ownership and transfer issues, licensing arrangements, fair use questions, DMCA-related matters, and related enforcement and advisory work.

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Teaching & Publications



Alongside his counsel practice, Cristian regularly writes, teaches, and speaks on public international law and international arbitration. His scholarship focuses on sovereign immunity, the interaction between European Union law and arbitration, and the recognition and enforcement of investor-State arbitral awards in the United States and abroad

SELECTED PUBLICATIONS

- C. Gallorini, *Gold Reserve Inc. v. Venezuela: the Portuguese Supreme Court Decides on the Interaction between Offers to Arbitrate in Investment Treaties and Waiver of Sovereign Immunity in Favour of the Jurisdiction of the Enforcing Court*, ICSID Review - Foreign Investment Law Journal (accepted for publication).
- C. Gallorini, *Ratification of the New York Convention Does Not, on Its Own, Waive Adjudicative Immunity: A Concise Comparative Analysis*, 38 Am. Rev. Int'l Arb. (accepted for publication).
- C. Gallorini, *Implications of the Principle of Autonomy of EU Law in the Doctrine of Sovereign Immunity and the Confirmation of Intra-EU Awards in the United States*, ELTE Annales (accepted for publication).
- A. Daszko & C. Gallorini, *The Road Ahead for Enforceability of Intra-EU Awards Outside the EU: The Achmea Defense and the Rise of Domestic Law Considerations*, 35/2 Am. Rev. Int'l Arb. 239 (2025).
- C. Gallorini, *7 Concepts for Acing Law School Adapted from Running*, 2025 Student Law. 1 (2025).
- T. Yokoyama & C. Gallorini, *Case Notes on Investment Treaty Arbitration Awards and Decisions* (173), 72(2) JCA J. 23 (2025).
- T. Yokoyama & C. Gallorini, *Case Notes on Investment Treaty Arbitration Awards and Decisions* (161), 70(11) JCA J. 43 (2023).
- C. Gallorini, *Revisiting the Blusun Dictum: A Roadmap for a Proportionality Analysis of the Breach of Stability in the Fair and Equitable Treatment Standard*, EFILA Blog (Aug. 9, 2023).
- P. Ziegler & C. Gallorini, *The Case for the Ex-Post Valuation of Damages under International Investment Law*, 24 J. World Inv. & Trade 115 (2023).
- C. Gallorini, *The Termination of Intra-EU Investor-State Arbitration and the Enforceability of Intra-EU Awards in the United States District Courts*, 2022/1 ELTE L.J. 25 (2022).
- T. Yokoyama & C. Gallorini, *Case Notes on Investment Treaty Arbitration Awards and Decisions* (145), 69(6) JCA J. 35 (2022).

SELECTED LECTURES & PRESENTATIONS

- Lecture: *Introduction to International Business Law – Recent Developments in Sovereign Immunity and the Enforcement of Intra-EU Awards in the United States*, Eötvös Loránd Univ. (scheduled for Nov. 27, 2026).
- Lecture: *Recent Developments in the Doctrine of Sovereign Immunity in the United States and Practical Questions Regarding the Enforcement of Intra-EU Awards in the District Court for the District of Columbia*, Eötvös Loránd Univ. (Nov. 7, 2025).
- Presentation for the Investment Arbitration Case Study Committee of the Japan International Dispute Resolution Center: ICSID Case No. ARB/20/39, *Encavis AG and Others v. Italy* (Sept. 17, 2024).
- Presentation for the Investment Arbitration Case Study Committee of the Japan International Dispute Resolution Center: ICSID Case No. ARB/16/4, *Eurus Energy Holding Corporation v. Spain* (June 7, 2023).
- Presentation for the Investment Arbitration Case Study Committee of the Japan International Dispute Resolution Center: SCC Case No. V 2015/092, *Littop Enterprises Limited et al. v. Ukraine* (Mar. 23, 2022).

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